

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

**Governance Information (Authority-Related)**

Question		Response	URL (if Applicable)
1.	Has the Authority prepared its annual report on operations and accomplishments for the reporting period as required by section 2800 of PAL?	Yes	<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/</a>
2.	As required by section 2800(9) of PAL, did the Authority prepare an assessment of the effectiveness of its internal controls?	Yes	<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/</a>
3.	Has the lead audit partner for the independent audit firm changed in the last five years in accordance with section 2802(4) of PAL?	Yes	N/A
4.	Does the independent auditor provide non-audit services to the Authority?	Yes	N/A
5.	Does the Authority have an organization chart?	Yes	<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/</a>
6.	Are any Authority staff also employed by another government agency?	Yes	City of Troy, NY
7.	Has the Authority posted their mission statement to their website?	Yes	<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/</a>
8.	Has the Authority's mission statement been revised and adopted during the reporting period?	No	N/A
9.	Attach the Authority's measurement report, as required by section 2824-a of PAL and provide the URL.		<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/</a>

Annual Report for Troy Local Development Corporation

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**Governance Information (Board-Related)**

Question	Response	URL (If Applicable)
1. Has the Board established a Governance Committee in accordance with Section 2824(7) of PAL?	Yes	N/A
2. Has the Board established an Audit Committee in accordance with Section 2824(4) of PAL?	Yes	N/A
3. Has the Board established a Finance Committee in accordance with Section 2824(8) of PAL?	Yes	N/A
4. Provide a URL link where a list of Board committees can be found (including the name of the committee and the date established):		<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/</a>
5. Does the majority of the Board meet the independence requirements of Section 2825(2) of PAL?	Yes	N/A
6. Provide a URL link to the minutes of the Board and committee meetings held during the covered fiscal year		<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/</a>
7. Has the Board adopted bylaws and made them available to Board members and staff?	Yes	<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/</a>
8. Has the Board adopted a code of ethics for Board members and staff?	Yes	<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/</a>
9. Does the Board review and monitor the Authority's implementation of financial and management controls?	Yes	N/A
10. Does the Board execute direct oversight of the CEO and management in accordance with Section 2824(1) of PAL?	Yes	N/A
11. Has the Board adopted policies for the following in accordance with Section 2824(1) of PAL?		
Salary and Compensation	Yes	N/A
Time and Attendance	Yes	N/A
Whistleblower Protection	Yes	N/A
Defense and Indemnification of Board Members	Yes	N/A
12. Has the Board adopted a policy prohibiting the extension of credit to Board members and staff in accordance with Section 2824(5) of PAL?	Yes	N/A
13. Are the Authority's Board members, officers, and staff required to submit financial disclosure forms in accordance with Section 2825(3) of PAL?	Yes	N/A
14. Was a performance evaluation of the board completed?	Yes	N/A
15. Was compensation paid by the Authority made in accordance with employee or union contracts?	Yes	N/A
16. Has the board adopted a conditional/additional compensation policy governing all employees?	Yes	<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/</a>

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

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**Board of Directors Listing**

<b>Name</b>	Bissemer, David	<b>Nominated By</b>	Local
<b>Chair of the Board</b>	No	<b>Appointed By</b>	Local
<b>If yes, Chair Designated by</b>		<b>Confirmed by Senate?</b>	N/A
<b>Term Start Date</b>	2/6/2018	<b>Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?</b>	Yes
<b>Term Expiration Date</b>	12/31/2019	<b>Complied with Training Requirement of Section 2824?</b>	Yes
<b>Title</b>		<b>Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?</b>	No
<b>Has the Board Member Appointed a Designee?</b>		<b>Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?</b>	Yes
<b>Designee Name</b>		<b>Ex-Officio</b>	

<b>Name</b>	Kurzejeski, Monica	<b>Nominated By</b>	Local
<b>Chair of the Board</b>	No	<b>Appointed By</b>	Local
<b>If yes, Chair Designated by</b>		<b>Confirmed by Senate?</b>	N/A
<b>Term Start Date</b>	2/19/2016	<b>Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?</b>	Yes
<b>Term Expiration Date</b>	12/31/2019	<b>Complied with Training Requirement of Section 2824?</b>	Yes
<b>Title</b>		<b>Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?</b>	No
<b>Has the Board Member Appointed a Designee?</b>		<b>Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?</b>	Yes
<b>Designee Name</b>		<b>Ex-Officio</b>	

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

<b>Name</b>	O'Bryan, Kevin	<b>Nominated By</b>	Ex-Officio
<b>Chair of the Board</b>	Yes	<b>Appointed By</b>	Local
<b>If yes, Chair Designated by</b>	Elected by Board	<b>Confirmed by Senate?</b>	No
<b>Term Start Date</b>	9/4/2014	<b>Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?</b>	Yes
<b>Term Expiration Date</b>	12/31/2018	<b>Complied with Training Requirement of Section 2824?</b>	Yes
<b>Title</b>		<b>Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?</b>	No
<b>Has the Board Member Appointed a Designee?</b>		<b>Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?</b>	No
<b>Designee Name</b>		<b>Ex-Officio</b>	

<b>Name</b>	Ross, Andrew	<b>Nominated By</b>	Ex-Officio
<b>Chair of the Board</b>	No	<b>Appointed By</b>	Local
<b>If yes, Chair Designated by</b>		<b>Confirmed by Senate?</b>	No
<b>Term Start Date</b>	2/6/2013	<b>Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?</b>	Yes
<b>Term Expiration Date</b>	12/31/2019	<b>Complied with Training Requirement of Section 2824?</b>	Yes
<b>Title</b>		<b>Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?</b>	No
<b>Has the Board Member Appointed a Designee?</b>		<b>Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?</b>	No
<b>Designee Name</b>		<b>Ex-Officio</b>	

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

<b>Name</b>	Strichman, Steven	<b>Nominated By</b>	Ex-Officio
<b>Chair of the Board</b>	No	<b>Appointed By</b>	Ex-Officio
<b>If yes, Chair Designated by</b>		<b>Confirmed by Senate?</b>	N/A
<b>Term Start Date</b>	8/1/2016	<b>Has the Board Member/Designee Signed the Acknowledgement of Fiduciary Duty?</b>	Yes
<b>Term Expiration Date</b>	Ex-Officio	<b>Complied with Training Requirement of Section 2824?</b>	Yes
<b>Title</b>	Executive Director	<b>Does the Board Member/Designee also Hold an Elected or Appointed State Government Position?</b>	No
<b>Has the Board Member Appointed a Designee?</b>	No	<b>Does the Board Member/Designee also Hold an Elected or Appointed Municipal Government Position?</b>	Yes
<b>Designee Name</b>		<b>Ex-Officio</b>	Yes

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

**Staff Listing**

Name	Title	Group	Department/ Subsidiary	Union Name	Bargaining Unit	Full Time/ Part Time	Exempt	Base Annualized Salary	Actual salary paid to the Individual	Overtime paid by Authority	Performance Bonus	Extra Pay	Other Compensati on/Allowanc es/Adjustme nts	Total Compensati on paid by Authority	Individual also paid by another entity to perform the work of the Authority	If yes, Is the payment made by a State or local governme nt
Kennedy, Cheryl	Economic Development Co-ordinator	Managerial				PT	No	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	Yes
Kreshik, Andrew	Assistant Planner	Technical and Engineering				PT	No	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	Yes
Strichman, Steven	Executive Directory	Executive				PT	Yes	\$15,000.00	\$15,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15,000.00	No	
Turek, Dylan	Economic Development Co-ordinator	Managerial				PT	No	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	Yes
Zeigler, Denee	Secretary	Administrative and Clerical				PT	No	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Yes	Yes

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

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Certified Date: 03/29/2019

**Benefit Information**

During the fiscal year, did the Authority continue to pay for any of the above mentioned benefits for former staff or individuals affiliated With the Authority after those individuals left the Authority?	No
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**Board Members**

Name	Title	Severance Package	Payment for Unused Leave	Club Memberships	Use of Corporate Credit Cards	Personal Loans	Auto	Transportation	Housing Allowance	Spousal / Dependent Life Insurance	Tuition Assistance	Multi-Year Employment	None of these Benefits	Other
Bissember, David	Board of Directors												X	
Kurzejeski, Monica	Board of Directors												X	
O'Bryan, Kevin	Board of Directors												X	
Ross, Andrew	Board of Directors												X	
Strichman, Steven	Board of Directors												X	

**Staff**

Name	Title	Severance Package	Payment for Unused Leave	Club Memberships	Use of Corporate Credit Cards	Personal Loans	Auto	Transportation	Housing Allowance	Spousal / Dependent Life Insurance	Tuition Assistance	Multi-Year Employment	None of these Benefits	Other
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Fiscal Year Ending: 12/31/2018

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**Subsidiary/Component Unit Verification**

Is the list of subsidiaries, as assembled by the Office of the State Comptroller, correct?	Yes
Are there other subsidiaries or component units of the Authority that are active, not included in the PARIS reports submitted by this Authority and not independently filing reports in PARIS?	No

Name of Subsidiary/Component Unit	Status
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**Request Subsidiary/Component Unit Change**

Name of Subsidiary/Component Unit	Status	Requested Changes
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**Request Add Subsidiaries/Component Units**

Name of Subsidiary/Component Unit	Establishment Date	Purpose of Subsidiary/Component Unit
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**Request Delete Subsidiaries/Component Units**

Name of Subsidiary/Component Unit	Termination Date	Reason for Termination	Proof of Termination Document Name
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Annual Report for Troy Local Development Corporation

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**Summary Financial Information**
**SUMMARY STATEMENT OF NET ASSETS**

			Amount
<b>Assets</b>			
<b>Current Assets</b>			
	Cash and cash equivalents		\$0.00
	Investments		\$0.00
	Receivables, net		\$0.00
	Other assets		\$507,717.00
	<b>Total Current Assets</b>		<b>\$507,717.00</b>
<b>Noncurrent Assets</b>			
	Restricted cash and investments		\$0.00
	Long-term receivables, net		\$0.00
	Other assets		\$2,688,387.00
	<b>Capital Assets</b>		
		Land and other nondepreciable property	\$0.00
		Buildings and equipment	\$0.00
		Infrastructure	\$0.00
		Accumulated depreciation	\$0.00
		Net Capital Assets	\$0.00
	Total Noncurrent Assets		\$2,688,387.00
	<b>Total Assets</b>		<b>\$3,196,104.00</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
	Accounts payable		\$0.00
	Pension contribution payable		\$0.00
	Other post-employment benefits		\$0.00
	Accrued liabilities		\$0.00
	Deferred revenues		\$0.00
	Bonds and notes payable		\$0.00
	Other long-term obligations due within one year		\$163,326.00
	Total Current Liabilities		\$163,326.00
<b>Noncurrent Liabilities</b>			

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

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Certified Date: 03/29/2019

	Pension contribution payable		\$0.00
	Other post-employment benefits		\$0.00
	Bonds and notes payable		\$0.00
	Long Term Leases		\$0.00
	Other long-term obligations		\$1,934,166.00
	Total Noncurrent Liabilities		\$1,934,166.00
<b>Total Liabilities</b>			\$2,097,492.00
<b>Net Asset (Deficit)</b>			
<b>Net Assets</b>			
	Invested in capital assets, net of related debt		\$542,116.00
	Restricted		\$0.00
	Unrestricted		\$556,496.00
	Total Net Assets		\$1,098,612.00

**SUMMARY STATEMENT OF REVENUE, EXPENSES AND CHANGES IN NET ASSETS**

			Amount
<b>Operating Revenues</b>			
	Charges for services		\$0.00
	Rental & financing income		\$0.00
	Other operating revenues		\$106,456.00
	Total Operating Revenue		\$106,456.00
<b>Operating Expenses</b>			
	Salaries and wages		\$0.00
	Other employee benefits		\$0.00
	Professional services contracts		\$0.00
	Supplies and materials		\$0.00
	Depreciation & amortization		\$0.00
	Other operating expenses		\$124,268.00
	Total Operating Expenses		\$124,268.00
<b>Operating Income (Loss)</b>			(\$17,812.00)
<b>Nonoperating Revenues</b>			
	Investment earnings		\$0.00
	State subsidies/grants		\$0.00
	Federal subsidies/grants		\$0.00
	Municipal subsidies/grants		\$0.00
	Public authority subsidies		\$0.00

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

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	Other nonoperating revenues		\$0.00
	<b>Total Nonoperating Revenue</b>		\$0.00
<b>Nonoperating Expenses</b>			
	Interest and other financing charges		\$0.00
	Subsidies to other public authorities		\$0.00
	Grants and donations		\$0.00
	Other nonoperating expenses		\$100,628.00
	<b>Total Nonoperating Expenses</b>		\$100,628.00
	Income (Loss) Before Contributions		(\$118,440.00)
<b>Capital Contributions</b>			\$0.00
<b>Change in net assets</b>			(\$118,440.00)
<b>Net assets (deficit) beginning of year</b>			\$1,217,052.00
<b>Other net assets changes</b>			\$0.00
<b>Net assets (deficit) at end of year</b>			\$1,098,612.00

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

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**Current Debt**

Question		Response
1.	Did the Authority have any outstanding debt, including conduit debt, at any point during the reporting period?	Yes
2.	If yes, has the Authority issued any debt during the reporting period?	No

**New Debt Issuances**

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

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Certified Date: 03/29/2019

**Schedule of Authority Debt**

Type of Debt			Statutory Authorization(\$)	Outstanding Start of Fiscal Year(\$)	New Debt Issuances(\$)	Debt Retired (\$)	Outstanding End of Fiscal Year(\$)
State Obligation	State Guaranteed						
State Obligation	State Supported						
State Obligation	State Contingent Obligation						
State Obligation	State Moral Obligation						
Other State-Funded	Other State-Funded						
Authority Debt - General Obligation	Authority Debt - General Obligation						
Authority Debt - Revenue	Authority Debt - Revenue						
Authority Debt - Other	Authority Debt - Other		0.00	1,247,499.97	0.00	139,167.00	1,108,332.97
Conduit		Conduit Debt					
Conduit		Conduit Debt - Pilot Increment Financing					
<b>TOTALS</b>			0.00	1,247,499.97	0.00	139,167.00	1,108,332.97

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

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Certified Date: 03/29/2019

**Real Property Acquisition/Disposal List**

This Authority has indicated that it had no real property acquisitions or disposals during the reporting period.

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

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Certified Date: 03/29/2019

**Personal Property**

This Authority has indicated that it had no personal property disposals during the reporting period.

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

**Property Documents**

Question		Response	URL (If Applicable)
1.	In accordance with Section 2896(3) of PAL, the Authority is required to prepare a report at least annually of all real property of the Authority. Has this report been prepared?	Yes	<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/</a>
2.	Has the Authority prepared policies, procedures, or guidelines regarding the use, awarding, monitoring, and reporting of contracts for the acquisition and disposal of property?	Yes	<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/</a>
3.	In accordance with Section 2896(1) of PAL, has the Authority named a contracting officer who shall be responsible for the Authority's compliance with and enforcement of such guidelines?	Yes	N/A



Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

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Certified Date: 03/29/2019

**Grant Information**

<b>Source of Grant Funds</b>	Other
<b>Name of Grant Recipient</b>	City of Troy - Small Business Summit
<b>Address Line1</b>	433 River Street
<b>Address Line2</b>	
<b>City</b>	TROY
<b>State</b>	NY
<b>Postal Code - Plus4</b>	12180
<b>Province/Region</b>	
<b>Country</b>	United States
<b>Amount of Grant Award Provided During Reporting Year</b>	\$2,500.00
<b>Date Grant Awarded</b>	1/9/2018
<b>Purpose of Grant</b>	Education/Training (Business Development)
<b>Was the Grant Expected to Result in New Jobs Being Created?</b>	No
<b>If yes, How Many Jobs Were Planned to be Created?</b>	
<b>If yes, How Many Jobs Have Been Created to Date?</b>	

<b>Source of Grant Funds</b>	Other
<b>Name of Grant Recipient</b>	City of Troy - The Great Race
<b>Address Line1</b>	433 River Street
<b>Address Line2</b>	Suite 5001
<b>City</b>	TROY
<b>State</b>	NY
<b>Postal Code - Plus4</b>	12180
<b>Province/Region</b>	
<b>Country</b>	United States
<b>Amount of Grant Award Provided During Reporting Year</b>	\$2,500.00
<b>Date Grant Awarded</b>	1/19/2018
<b>Purpose of Grant</b>	Marketing and Business Recruitment
<b>Was the Grant Expected to Result in New Jobs Being Created?</b>	No
<b>If yes, How Many Jobs Were Planned to be Created?</b>	
<b>If yes, How Many Jobs Have Been Created to Date?</b>	

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

<b>Source of Grant Funds</b>	Other
<b>Name of Grant Recipient</b>	Susan Dunckel - The Enchanted City
<b>Address Line1</b>	203 River Street
<b>Address Line2</b>	
<b>City</b>	TROY
<b>State</b>	NY
<b>Postal Code - Plus4</b>	12180
<b>Province/Region</b>	
<b>Country</b>	United States
<b>Amount of Grant Award Provided During Reporting Year</b>	\$5,000.00
<b>Date Grant Awarded</b>	2/16/2018
<b>Purpose of Grant</b>	Marketing and Business Recruitment
<b>Was the Grant Expected to Result in New Jobs Being Created?</b>	No
<b>If yes, How Many Jobs Were Planned to be Created?</b>	
<b>If yes, How Many Jobs Have Been Created to Date?</b>	

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

**Loan Information**

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$41,415.75
<b>Name of Loan Recipient</b>	77 Congress Street, LLC	<b>Date Loan Awarded</b>	2/10/2017
<b>Address Line1</b>	77 Congress Street	<b>Interest Rate (%)</b>	4.25
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	4
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$13,032.11
<b>State</b>	NY	<b>Purpose of Loan</b>	Business Expansion/Startup
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	5
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	26
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$150,000.00
<b>Name of Loan Recipient</b>	BSM Banquets Inc.	<b>Date Loan Awarded</b>	12/22/2016
<b>Address Line1</b>	6 107th Street	<b>Interest Rate (%)</b>	4.5
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	5
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$50,353.00
<b>State</b>	NY	<b>Purpose of Loan</b>	Business Expansion/Startup
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	10
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	10
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$59,500.00
<b>Name of Loan Recipient</b>	Clark House LLC	<b>Date Loan Awarded</b>	12/22/2016
<b>Address Line1</b>	12 Second Street	<b>Interest Rate (%)</b>	4.5
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	4
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$59,500.00
<b>State</b>	NY	<b>Purpose of Loan</b>	Commercial Property Construction/Acquisition/Revitalization/Improvement
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	No
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	3
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	Yes

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$25,000.00
<b>Name of Loan Recipient</b>	Indigo Hair, LLC	<b>Date Loan Awarded</b>	5/17/2013
<b>Address Line1</b>	60 2nd Street	<b>Interest Rate (%)</b>	4.25
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	5
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$25,000.00
<b>State</b>	NY	<b>Purpose of Loan</b>	Equipment and Fixed Asset Acquisition
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	5
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	0
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	Yes

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$50,000.00
<b>Name of Loan Recipient</b>	Mosaic Architects Associates	<b>Date Loan Awarded</b>	1/13/2014
<b>Address Line1</b>	2 Third Street	<b>Interest Rate (%)</b>	4.25
<b>Address Line2</b>	Suite 440	<b>Length of Loan(# of years to repay)</b>	5
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$50,000.00
<b>State</b>	NY	<b>Purpose of Loan</b>	Equipment and Fixed Asset Acquisition
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	29
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	35
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	Yes

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$15,000.00
<b>Name of Loan Recipient</b>	Neil Pelone, PLLC	<b>Date Loan Awarded</b>	7/24/2015
<b>Address Line1</b>	16 2nd Street, 1st floor	<b>Interest Rate (%)</b>	4.75
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	4
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$12,965.82
<b>State</b>	NY	<b>Purpose of Loan</b>	Business Expansion/Startup
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	4
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	5
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$20,000.00
<b>Name of Loan Recipient</b>	Plumb Oyster Bar, LLC	<b>Date Loan Awarded</b>	1/27/2017
<b>Address Line1</b>	15 Second Street	<b>Interest Rate (%)</b>	5
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	2
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$20,000.00
<b>State</b>	NY	<b>Purpose of Loan</b>	Business Expansion/Startup
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	5
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	8
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	Yes

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$20,000.00
<b>Name of Loan Recipient</b>	Puravida Culinary Group LLC d/b/a The Illium Cafe	<b>Date Loan Awarded</b>	7/24/2015
<b>Address Line1</b>	9 Broadway	<b>Interest Rate (%)</b>	4.75
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	4
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$16,841.93
<b>State</b>	NY	<b>Purpose of Loan</b>	Business Expansion/Startup
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	6
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	25
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$15,000.00
<b>Name of Loan Recipient</b>	Purvida Culinary Group, LLC - Empanada Bar	<b>Date Loan Awarded</b>	12/13/2017
<b>Address Line1</b>	7 Broadway	<b>Interest Rate (%)</b>	5.75
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	4
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$3,433.76
<b>State</b>	NY	<b>Purpose of Loan</b>	Business Expansion/Startup
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	10
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	0
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$20,000.00
<b>Name of Loan Recipient</b>	Rare Form Brewing LLC	<b>Date Loan Awarded</b>	2/14/2014
<b>Address Line1</b>	90 Congress Street	<b>Interest Rate (%)</b>	4.25
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	5
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$19,262.74
<b>State</b>	NY	<b>Purpose of Loan</b>	Business Expansion/Startup
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	2
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	4
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$20,000.00
<b>Name of Loan Recipient</b>	Rare Form Brewing LLC #2	<b>Date Loan Awarded</b>	4/23/2015
<b>Address Line1</b>	90 Congress Street	<b>Interest Rate (%)</b>	4.25
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	5
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$13,896.34
<b>State</b>	NY	<b>Purpose of Loan</b>	Equipment and Fixed Asset Acquisition
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	No
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$10,000.00
<b>Name of Loan Recipient</b>	Susan Dunckel	<b>Date Loan Awarded</b>	9/27/2018
<b>Address Line1</b>	42 Marvin Ave	<b>Interest Rate (%)</b>	6.75
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	2
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$1,177.63
<b>State</b>	NY	<b>Purpose of Loan</b>	Business Expansion/Startup
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	2
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	2
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No



Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$20,000.00
<b>Name of Loan Recipient</b>	The Dutch Udder, LLC	<b>Date Loan Awarded</b>	7/14/2017
<b>Address Line1</b>	282 River Street	<b>Interest Rate (%)</b>	5.25
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	4
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$11,579.01
<b>State</b>	NY	<b>Purpose of Loan</b>	Business Expansion/Startup
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	3
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	4
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No

<b>Source of Loan Funds</b>	Other	<b>Original Amount of Loan</b>	\$50,000.00
<b>Name of Loan Recipient</b>	Trojan Lofts LLC	<b>Date Loan Awarded</b>	1/17/2014
<b>Address Line1</b>	90 Congress Street	<b>Interest Rate (%)</b>	4.25
<b>Address Line2</b>		<b>Length of Loan(# of years to repay)</b>	5
<b>City</b>	TROY	<b>Amount of Loan Principal Repaid to Date</b>	\$48,156.84
<b>State</b>	NY	<b>Purpose of Loan</b>	Commercial Property Construction/Acquisition/Revitalization/Improvement
<b>Postal Code</b>	12180	<b>Was the loan expected to result in new jobs being created?</b>	Yes
<b>Plus4</b>		<b>If Yes, how many jobs were planned to be created?</b>	16
<b>Province/Region</b>		<b>If Yes, how many jobs have been created to date?</b>	0
<b>Country</b>	United States	<b>Have the terms of the loan been completed?</b>	No

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

**Bond Information**

This Authority has indicated that it did not have any outstanding bonds during the reporting period.

Annual Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

**Additional Comments**

Certified Financial Audit for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date : 03/29/2019

**Financial Documents**

Question	Response
1. Attach the independent audit of the Authority's financial statements.	N/A

URL (If Applicable)	Attachments
<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/</a>	Attachment Included

Question	Response
2. Has the Authority's independent auditor issued a management letter to the Authority in connection with its audit of the Authority's financial statements?	No

URL (If Applicable)	Attachments

Question	Response
3. Has the Authority's independent auditor issued a Report on Internal Controls Over Financial Reporting to the Authority?	Yes

URL (If Applicable)	Attachments
<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/reports/</a>	Attachment Included

Question	Response
4. Attach any other communication required or allowed by government auditing standards issued by the Comptroller General of the United States to be issued by the Authority's independent auditor in connection with its annual audit of the Authority's financial statements.	

URL (If Applicable)	Attachments

**Additional Comments**

I tried several times to save the link to our TLDC reports, but for some reason it would not save. (system glitch maybe?)  
 Here is the link to the Audits on our webpage:

Certified Financial Audit for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date : 03/29/2019

<http://www.troyny.gov/departments/planning-department/economic-development/troy-ida/reports/>

Investment Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date : 03/29/2019

Status: CERTIFIED

Certified Date: 03/29/2019

**Investment Information**

Question	Response	URL (If Applicable)
1. Has the Authority prepared an Annual Investment Report for the reporting period as required by Section 2925(6) of PAL?	Yes	<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ida/reports/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ida/reports/</a>
2. Are the Authority's investment guidelines reviewed and approved annually?	Yes	
3. Did the Authority have an independent audit of investments as required by Section 2925(3)(f) of PAL?	Yes	<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ida/reports/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ida/reports/</a>
4. Has the Authority's independent auditor issued a management letter to the Authority in connection with its annual audit of investments?	No	

**Additional Comments**

Procurement Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date : 03/29/2019

**Procurement Information:**

Question	Response	URL (If Applicable)
1. Does the Authority have procurement guidelines?	Yes	<a href="http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/">http://www.troyny.gov/departments/planning-department/economic-development/troy-ldc/policies-procedure/</a>
2. Are the procurement guidelines reviewed annually, amended if needed, and approved by the Board?	Yes	
3. Does the Authority allow for exceptions to the procurement guidelines?	No	
4. Does the Authority assign credit cards to employees for travel and/or business purchases?	No	
5. Does the Authority require prospective bidders to sign a non-collusion agreement?	Yes	
6. Does the Authority incorporate a summary of its procurement policies and prohibitions in its solicitation of proposals, bid documents, or specifications for procurement contracts?	Yes	
7. Did the Authority designate a person or persons to serve as the authorized contact on a specific procurement, in accordance with Section 139-j(2)(a) of the State Finance Law, "The Procurement Lobbying Act"?	Yes	
8. Did the Authority determine that a vendor had impermissible contact during a procurement or attempted to influence the procurement during the reporting period, in accordance with Section 139-j(10) of the State Finance Law?	No	
8a. If Yes, was a record made of this impermissible contact?		
9. Does the Authority have a process to review and investigate allegations of impermissible contact during a procurement, and to impose sanctions in instances where violations have occurred, in accordance with Section 139-j(9) of the State Finance Law?	Yes	

Procurement Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date : 03/29/2019

**Procurement Transactions Listing:**

<b>1. Vendor Name</b>	Atlantic Contracting and Specialties LLC	<b>Address Line1</b>	PO Box 844
<b>Type of Procurement</b>	Other	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	TROY
<b>Award Date</b>	10/10/2018	<b>State</b>	NY
<b>End Date</b>	12/31/2018	<b>Postal Code</b>	12181
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>	\$17,500.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$17,500.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Removal and disposal of asbestos for three contaminated piles of debris at the former King Fuels site

<b>2. Vendor Name</b>	BST & Co. CPAs, LLP	<b>Address Line1</b>	26 Computer Drive West
<b>Type of Procurement</b>	Financial Services	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Competitive Bid	<b>City</b>	ALBANY
<b>Award Date</b>	10/2/2015	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	12205
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>	\$16,302.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$16,302.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Financial oversight previously through CFO for Hire, LLC who became part of BST & Co. CPAs, LLP at the end of 2016.



Procurement Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date : 03/29/2019

<b>3. Vendor Name</b>	Fagan & Sons	<b>Address Line1</b>	15 First Street
<b>Type of Procurement</b>	Other	<b>Address Line2</b>	
<b>Award Process</b>	Non Contract Procurement/Purchase Order	<b>City</b>	TROY
<b>Award Date</b>		<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	12180
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>		<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$17,028.48	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Insurance for LDC owned properties

<b>4. Vendor Name</b>	Harris Beach PLLC	<b>Address Line1</b>	677 Broadway
<b>Type of Procurement</b>	Legal Services	<b>Address Line2</b>	Suite 1101
<b>Award Process</b>	Non Contract Procurement/Purchase Order	<b>City</b>	ALBANY
<b>Award Date</b>		<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	12207
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>		<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$31,599.44	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Legal Service

Procurement Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date : 03/29/2019

<b>5. Vendor Name</b>	Steven Strichman	<b>Address Line1</b>	1175 Stratford Rd
<b>Type of Procurement</b>	Other Professional Services	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	SCHENECTADY
<b>Award Date</b>	8/19/2016	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	12308
<b>Fair Market Value</b>	\$15,000.00	<b>Plus 4</b>	
<b>Amount</b>	\$15,000.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$15,000.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Executive Director

<b>6. Vendor Name</b>	Wojeski & Co. CPAs, P.C.	<b>Address Line1</b>	6 Wembley Court
<b>Type of Procurement</b>	Financial Services	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Competitive Bid	<b>City</b>	ALBANY
<b>Award Date</b>	2/7/2017	<b>State</b>	NY
<b>End Date</b>	12/31/2020	<b>Postal Code</b>	12205
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>	\$9,500.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$9,546.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	2018 Auditors

Procurement Report for Troy Local Development Corporation

Fiscal Year Ending: 12/31/2018

Run Date: 03/29/2019

Status: CERTIFIED

Certified Date : 03/29/2019

**Additional Comments**