

**TROY CITY COUNCIL
FINANCE MEETING AGENDA
January 20, 2022
6:00 P.M.**

Pledge of Allegiance
Roll Call
Presentation of Agenda
Public Forum*

LOCAL LAWS

1. A Local Law Amending Troy City Charter Part 2, Article 1, Section C-2 To Increase The Number Of Redistricting Commission Members (Council President Mantello)
For Introduction Only

ORDINANCES

3.Ordinance Transferring Funds Within The 2022 General Fund (Council President Mantello, Council Member Gulli, Council Member Ashe-McPherson, And Council Member Sorriento)

4.Ordinance Declaring Certain City Owned Personal Property As Surplus And Directing The Office Of The City Comptroller To Sell Or Dispose Of The Surplus Property (Council President Mantello) (At The Request Of The Administration)

5.Ordinance Authorizing Settlement Of Claim, To Wit: Maryellen Arsenault And Felix Champito, Plaintiffs Vs. City Of Troy, Et Al., Defendants (Council President Mantello) (At The Request Of The Administration)

RESOLUTIONS

15. Resolution Proclaiming The Month Of February 2022 As Black History Month In The City Of Troy, New York (Council President Mantello, Council Member Gulli, Council Member Ashe-McPherson, Council Member Steele, Council Member Menn)

16. Resolution Of Troy City Council Authorizing And Scheduling A Public Hearing In Connection With Proposed Local Law No. 1 Of 2022 Amending Troy City Charter Part 2, Article 1, Section C-2 (Council President Mantello)

17.A Resolution To Provide An Informal Honorary Designation For A Portion Of Hill Street Between Liberty And Washington Streets As “Esposito Way” In Honor Of Michael A. Esposito (Council President Mantello) (At The Request Of The Administration)

18. Resolution Commemorating The 100th Birthday Of Dorothy M. Robinson (Council President Mantello)

19. Resolution In Memory Of Michael A. Esposito (Council Member Steele, Council President Mantello, Council Member Menn, Council Member Ashe-McPherson, Council Member Sorriento, Council Member Gulli)

20. Resolution Appointing A Fourth City Marshal For The City Of Troy (Council President Mantello)

***PUBLIC FORUM**

Due to the COVID-19 crisis and pursuant to NYS legislation S.50001/A.40001, this meeting shall be held remotely via videoconference and live-streamed on the City Council’s [YouTube channel](#). Troy residents who wish to comment during the public forum at the beginning of the meeting must have the ability to join the Zoom meeting via computer or phone and will be required to pre-register for the meeting. The link to register for the meeting will be posted at least 24 hours before the meeting on the Council [Agenda and Minutes](#) page. You must register for the meeting by 3 pm on the day of the meeting. Per Council rules, residents have 4 minutes to speak at the Finance Meeting public forum. Comments must be regarding agenda items.

Per the City Council, written comments will not be read aloud at this meeting but will be added to the meeting minutes. Written comments to be added to the meeting minutes should be sent to maria.debonis@troyny.gov and must be received by 3 pm on the day of the meeting. You must include your full name and residential address. Written comments received after 3 pm shall be treated as correspondence and forwarded to the Council for their review.

**A LOCAL LAW AMENDING TROY CITY CHARTER PART 2, ARTICLE 1,
SECTION C-2 TO INCREASE THE NUMBER OF
REDISTRICTING COMMISSION MEMBERS**

BE IT ENACTED, BY THE CITY COUNCIL OF THE CITY OF TROY:

Section 1. Troy City Charter Part 2, Article 1, Section C-2 is amended as follows:

§ C-2. Drawing of district boundaries; redistricting.

The Council, as soon as is practicable and not later than six months after the availability of population data on a census tract basis from each decennial census taken by the U.S. Census Bureau, shall appoint an independent commission of no less than seven but no more than ten members who are electors of the City to examine the population within the boundaries of the six council districts of the City. Each district must contain neither less than 13% nor more than 18% of the population of the City and, to the greatest extent possible, shall be compact, contiguous, convenient and preserve neighborhood characteristics. If such districts are found not to be in compliance with this requirement, based on the census data, the Council shall direct the independent commission to devise and recommend to it a plan to redistrict the City in accordance with the population percentages described herein, and in compliance with all pertinent legal requirements. The Council shall use such recommendation to the greatest extent possible to proceed by ordinance to redistrict the City. No more than four members of the commission may be registered members of the same political party.

Section 2. The City Council hereby enacts the foregoing amendment to Troy City Charter Part 2, Article 1, Section C-2, and authorizes the codification of this amendment, with the elimination of any words herein struck out and the addition of the underlined words, as delineated in Section 1 of this Local Law.

Section 3. This Local Law shall take effect upon its adoption and filing in accordance with State Law.

Approved as to form, _____

Richard T. Morrissey, Corporation Counsel

ORDINANCE TRANSFERRING FUNDS WITHIN THE 2022 GENERAL FUND

The City of Troy, convened in City Council, ordains as follows:

Section 1. The City of Troy 2022 budget is herein amended as set forth in Schedule A entitled:

2022 Budget Transfer(s) – General Fund

which is attached hereto and made a part hereof

Section 2. This act will take effect immediately.

Approved as to form, _____, 2022

Richard T. Morrissey, Corporation Counsel



To: Troy City Council
From: Jim Gulli
Date: January 19, 2022
Re: Ordinance #3

The council majority is requesting to eliminate the 1/2 year funding for the full time parking attendant and modify the language to be one part time parking attendant to be utilized around the city of Troy, not just in the downtown area. We request this hire be made as soon as the civil service requirements for the position are established. The council majority feels that adding up to 2 part time parking officers,(1 now,1 later) will be a savings to the taxpayers and can be much more productive with a broader span of coverage throughout the city than a single full time employee. The council will review the parking operation throughout the year based on the activity and productivity of our Parking Department to realize if a second parking attendant would be beneficial in 2023 for the people of Troy.

Schedule A

ORD3

2022 Budget Transfer(s) – General Fund

Department	Account No.	Description	Original Budget*	Change (+ / -)	Revised Budget
Parking	A.3320.0101.0000.0000	Permanent Salaries	89,323.00	(27,509.00)	61,814.00
Parking	A.3320.0102.0000.0000	Temporary Salaries	140,000.00	35,000.00	175,000.00
Parking	A.3320.0806.0000.0000	Social Security	17,734.00	573.00	18,307.00
Contingency	A.1990.0418.0000.0000	Contingency	800,000.00	(8,064.00)	791,936.00
Net Impact On General Fund				<u>0.00</u>	

* Or as previously amended

ORDINANCE DECLARING CERTAIN CITY OWNED PERSONAL PROPERTY AS SURPLUS AND DIRECTING THE OFFICE OF THE CITY COMPTROLLER TO SELL OR DISPOSE OF THE SURPLUS PROPERTY

The City of Troy, convened in City Council, ordains as follows:

- Section 1.** Pursuant to §C-41 (B) (8) of the City Charter, the items of City owned personal property described in the attached memorandum are hereby declared to be surplus, and the City Comptroller, or a designee, is hereby authorized and directed to sell or dispose of the surplus property.
- Section 2.** The surplus property shall be offered for sale “as is” for the highest bid price and on any additional terms and conditions as shall be set by the City Comptroller.
- Section 3.** If there are no bids for any item of surplus property, the City Comptroller is hereby authorized to dispose of the item in a manner appropriate to its value, if any.
- Section 4.** This Ordinance shall take effect immediately.

Approved as to form, _____, 2022

Richard T. Morrissey, Corporation Counsel

MEMO IN SUPPORT

The City Comptroller, or a designee, works with the various City departments to identify and dispose of property that is no longer useful. The items on the attached list are no longer useful or are unnecessary for City purposes and should be declared surplus. The items will be offered for sale "as is" to the highest bidder. If there are no bids for an item, The Comptroller is authorized to dispose of the item in a manner appropriate to its value, if any.

Items to be Declared Surplus

<u>ZERO VALUE ITEMS</u>	<u>Serial #</u>	<u>Department</u>	<u>Location</u>
Desks (17)			Elot
Filind Cabinets (3)			Elot
Aquarium (1)			Elot
Folding Tables (2)			Elot
Desk Returns (4)			Elot
Computer Tables (5)			Elot
Credenza (2)			Elot
Couch (1)			Elot
Cabinets (3)			Elot
Book Shelf (1)			Elot
Copiers (2)			Elot

**ORDINANCE AUTHORIZING SETTLEMENT OF CLAIM, TO WIT:
MARYELLEN ARSENAULT AND FELIX CHAMPITO, PLAINTIFFS vs. CITY OF
TROY, ET AL., DEFENDANTS**

RENSSELAER COUNTY SUPREME COURT INDEX NO. 2018-261172

The City of Troy, in City Council, convened, ordains as follows:

- Section 1.** The above named plaintiffs allege injuries arising on August 17, 2017, as a result of a trip and fall on a sidewalk abutting Seventh Avenue in the City of Troy, including loss of consortium. They commenced an action in Rensselaer County Supreme Court against the City of Troy and two codefendant milling and paving companies, alleging among other things that the City breached its duty to maintain an unobstructed sidewalk in a reasonably safe condition for the general public to use.
- Section 2.** The Corporation Counsel is authorized to settle the above litigation in a manner that conforms in all material respects with and in the amount identified in the attached draft of a General Release. The Corporation Counsel shall obtain a signed Stipulation of Discontinuance and General Release in full satisfaction of the claims prior to payment.
- Section 3.** The Comptroller is authorized and directed to make, issue and countersign the required drafts as outlined in the Settlement Documents, said sum to be payable out of the Judgments and Claims Account.
- Section 4.** This Ordinance shall take effect immediately.

Approved as to form, _____

Richard T. Morrissey, Corporation Counsel

MEMORANDUM IN SUPPORT

Plaintiffs Maryellen Arsenault and Felix Champito commenced this action against the City of Troy and two codefendant milling and paving companies in 2018, by filing a summons and complaint in Rensselaer County Supreme Court. Plaintiffs allege that Ms. Arsenault sustained a broken wrist on August 17, 2017, when she tripped on tree branches obstructing a sidewalk on Seventh Avenue while walking her dog after dark. The tree branches had been knocked down by a pavement milling machine owned and operated by Kubricky Construction, a City contractor who had placed them by the side of the street earlier on the day of the accident. Mr. Champito alleged loss of consortium injuries.

Plaintiffs' complaint claimed that the City breached its duty to maintain an unobstructed sidewalk in a reasonably safe condition for the general public to use, and that the City was liable for the acts of its contractors. The City denied plaintiff's allegations and cross claimed against codefendant Kubricky for indemnification. Discovery in this case was completed and summary judgment was granted to codefendant Best Paving, but denied to the City and Kubricky. Although the Court found that the City could not be directly liable to plaintiffs in the absence of prior written notice of the defect, the Court held that the City could be liable for the negligent acts of its contractor Kubricky. The case was then scheduled for trial, but after extended negotiations, the following settlement was reached.

Under the terms of the proposed Stipulation of Discontinuance and General Release, plaintiffs will discontinue this action with prejudice. In return, the City shall pay them \$20,000.00, and Kubricky shall pay them \$50,000.00, the two payments totaling \$70,000.00, to be in full satisfaction of all of their claims. The settlement will be absolute and final, encompassing all claims the plaintiffs have or may have against the City and Kubricky up to the date of the Release, as well as the claims the City and Kubricky have against each other. There will be no admission of liability or fault on the part of the City or Kubricky. Each party to the settlement will be responsible for its own costs and attorney's fees. The plaintiffs will hold the City harmless for any and all liens and not discuss the settlement except as legally required. The case will be discontinued in its entirety with prejudice. The decision to settle is strictly a business decision taken for legal and economic reasons, including the potential for a disproportionate award of damages, as well as the costs of further litigation and trial. The effectiveness of the proposed Stipulation of Discontinuance and General Release are conditioned upon approval of the settlement by both the City Council and the Mayor. If the Council disapproves and the terms of the settlement are not fully executed, then this case will be returned to the trial calendar.

Given that there are two plaintiffs and each has a separate independent claim for damages, the amount of the City's contribution to the settlement is reasonable. If a jury were to find liability in this case, the City would lose control of the amount of compensatory damages to be awarded, and could find itself saddled with a substantial and disproportionate liability. Settlement is advisable as a practical business decision. Legal fees for a trial in Supreme Court and subsequent litigation likely would easily exceed the City's share of the settlement.

GENERAL RELEASE

Know All Men and Women by These Presents:

That for and in consideration of the sum of TWENTY THOUSAND & 00/100ths Dollars (\$20,000.00), lawful money of the United States of America and other good and valuable consideration, the receipt and sufficiency whereof is hereby acknowledged, the Releasors herein - namely, **MARYELLEN ARSENAULT** and **FELIX CHAMPITO**, husband and wife residing at _____, jointly and severally for themselves and for Releasors' subrogees, successors, attorneys, agents, heirs, and assigns - do hereby remise, release, and forever discharge the Releasees herein - namely, **CITY OF TROY, NEW YORK**, its officers, agents, employees, attorneys, subsidiaries, affiliates, divisions, bureaus, departments, successors, heirs, and assigns - of and from any and all actions, causes of action, suits, debts, dues, sums of money, accounts, reckonings, bonds, bills, specialties, covenants, contracts, controversies, agreements, promises, variances, trespasses, damages, judgments, extents, executions, claims, demands, rights, and causes, of whatsoever kind and nature, in law, admiralty, or equity, which Releasors, Releasors' subrogees, successors, attorneys, agents, heirs, and assigns ever had, now have, or hereafter can, shall, or may have against the Releasees, for, upon, or by reason of any matter, cause, thing, or negligence whatsoever from the beginning of the world to the day of the date of these presents, including without limitation any and all claims for injuries and damages and any and all other claims arising out of or related in any way to a certain incident that occurred on or about August 17, 2017, on or near a sidewalk abutting Seventh Avenue in the City of Troy, New York, whereon it has been alleged that the Releasor Maryellen Arsenault fell over tree branches and was injured, and that thereafter was the subject of litigation brought by the Releasors in Rensselaer County Supreme Court, under the caption Maryellen Arsenault and Felix Champito v. City of Troy, New York, et al., Index No. 2018-261172, and including and releasing any and all other matters for which the Releasees could be claimed to be legally liable, which liability is hereby expressly denied, disclaimed, and discharged, now and forever.

This General Release may not be changed orally.

This General Release of all claims is an agreed part of the consideration for a negotiated compromise of disputed claims. It shall not be construed as an admission of liability or wrongdoing on the part of any party, and shall not be used in any proceeding except to enforce its terms.

Releasors jointly and severally agree to indemnify, defend, and hold harmless Releasees from any and all damages, losses, claims, costs, taxes, interest, medical, or other expenses, whether past, present or future, and whether arising from any liens or otherwise, in any way connected with the incident that allegedly occurred on August 17, 2017, and including without any limitation whatsoever all governmental liens, Medicare, and Medicaid liens. Releasors also hereby jointly and severally agree to indemnify, defend, and hold Releasees harmless from any action arising from this payment, as well as from any action by Medicare or other social services program seeking payment of past, current, or future medical expenses for Releasors, or in the event this settlement results in the loss of right to any Social Security and/or Medicare benefits.

Releasors further agree that they shall keep the terms of this Release confidential and shall not disclose the terms or amounts paid to anyone except their attorneys and tax advisors, or as otherwise required by law.

IN WITNESS WHEREOF, the Releasors have hereunto set their hands and seals this _____ day of _____ in the year Two Thousand and Twenty Two.

Maryellen Arsenault

Felix Champito

ACKNOWLEDGEMENTS

STATE OF _____)
COUNTY OF _____) ss.:

On this _____ day of _____ 2022, before me, the undersigned, a Notary Public in and for the State of _____, personally appeared _____, the Releasor herein, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that s/he executed the same in his or her capacity, and that by his or her signature on the instrument, the individual, or the person, or the entity upon behalf of which the individual subscriber acted, executed the instrument.

Notary Public – State of _____

STATE OF _____)
COUNTY OF _____) ss.:

On this _____ day of _____ 2022, before me, the undersigned, a Notary Public in and for the State of _____, personally appeared _____, the Releasor herein, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that s/he executed the same in his or her capacity, and that by his or her signature on the instrument, the individual, or the person, or the entity upon behalf of which the individual subscriber acted, executed the instrument.

Notary Public – State of _____

**RESOLUTION PROCLAIMING THE MONTH OF FEBRUARY 2022 AS
BLACK HISTORY MONTH IN THE CITY OF TROY, NEW YORK**

WHEREAS, Black History Month was founded by Dr. Carter G. Woodson, and was first celebrated on February 1, 1926; and

WHEREAS, since 1976, Black History Month has become a nationally recognized month-long celebration, held each year during the month of February, to acknowledge and pay tribute to African-Americans and their achievements; and

WHEREAS, this month-long celebration commemorates the extraordinary efforts, accomplishments and victories of African-Americans in their long endeavor to develop and promote equal opportunity and social equality throughout the United States; and

WHEREAS, Black History Month is a time to celebrate the memory and strength of the spirit of those people of color in our nation's history who triumphed over adversity and rose above their social circumstances to build dignified lives for themselves, and in so doing, left an honorable cultural legacy for those who follow in their paths.

NOW, THEREFORE, BE IT RESOLVED, that the Troy City Council commends the African-American community and does hereby proclaim the month of February 2022 as Black History Month in the City of Troy, New York; and

BE IT FURTHER RESOLVED, that this month, and throughout the year, we commit ourselves to raising our awareness and appreciation of the histories and cultures of our nation's people of color, and may their American spirit continue to enrich our daily lives.

Approved as to form, _____, 2022

Richard T. Morrissey, Corporation Counsel

RESOLUTION OF TROY CITY COUNCIL AUTHORIZING AND SCHEDULING A PUBLIC HEARING IN CONNECTION WITH PROPOSED LOCAL LAW NO. 1 OF 2022 AMENDING TROY CITY CHARTER PART 2, ARTICLE 1, SECTION C-2

BE IT RESOLVED that the City Council of the City of Troy and the Mayor will conduct a Public Hearing in relation to:

A Local Law Amending Troy City Charter Part 2, Article 1, Section C-2, as it relates to the number of Redistricting Commission Members; and

BE IT FURTHER RESOLVED that a Public Hearing shall be held on _____, 2022 at 5:30 p.m. at City Council Chambers, Troy City Hall, 433 River Street, Fifth Floor, Troy, New York; and

BE IT FURTHER RESOLVED that the City Clerk shall have the following notice published in the appropriate manner:

**NOTICE OF PUBLIC HEARING
REGARDING A LOCAL LAW TO AMEND TROY CITY CHARTER PART 2, ARTICLE 1,
SECTION C-2**

The Public Hearing shall be held on _____, 2022, at 5:30 p.m. at City Council Chambers, Troy City Hall, 433 River Street, Fifth Floor, Troy, New York.

All interested parties may be heard and complete copies of the proposed Local Law shall be made available for public inspection at the City Clerk's office beginning on _____ 2022.

BE IT FURTHER RESOLVED that this Resolution shall take effect immediately.

Approved as to form, _____, 2022

Richard T. Morrissey, Corporation Counsel

A RESOLUTION TO PROVIDE AN INFORMAL HONORARY DESIGNATION FOR A PORTION OF HILL STREET BETWEEN LIBERTY AND WASHINGTON STREETS AS “ESPOSITO WAY” IN HONOR OF MICHAEL A. ESPOSITO

WHEREAS, Michael A. Esposito was born and raised in Troy, and is a graduate of Catholic Central High School, a U.S. Army veteran, and a beloved resident and neighborhood leader in Troy’s Little Italy and South Central communities; and

WHEREAS, Michael was a passionate and dedicated booster for Troy through his involvement in various community and neighborhood organizations, including as an original member of the Little Italy Neighborhood Group, the current Little Italy Quality of Life Committee, and his work with the Friends of the Troy Public Library; and

WHEREAS, as a graduate of the State University at Albany and The Sage Colleges, Michael shared his vast knowledge and passion for the history of his beloved City through the publication of several books, including ‘Troy’s Little Italy; Images of America:’, and ‘Troy’s Little Italy Revisited’, and as editor and publisher of the Little Italy Newspaper; and

WHEREAS, Michael A. Esposito passed into eternal rest on Friday, December 10, 2021, at Samaritan Hospital in Troy, where he was surrounded by his loving family; and

WHEREAS, Michael cared greatly for his community, and his work with the Little Italy Quality of Life Committee and other organizations, and has left an indelible mark on the people and neighborhoods he loved; and

WHEREAS, the City of Troy wishes to pay respect to the memory and legacy of Michael A. Esposito; and

WHEREAS, Hill Street holds significance as the location of the Little Italy Market Place, a public space which Michael was incredibly passionate about improving and preserving for the enjoyment of future generations; and

WHEREAS, as a tribute to Michael, the City wishes to informally designate that portion of Hill Street between Liberty and Washington Streets as “Esposito Way” to honor his valued contributions to our community; and

WHEREAS, this honorary designation is not intended in any way to alter or change the official name of Hill Street at that location, nor in any way to alter the official City map; and

WHEREAS, any memorial sign or signs reflecting the honorary designation as “Esposito Way” may only be placed at a location or locations that are approved by the City Engineer.

NOW, THEREFORE, BE IT RESOLVED that the portion of Hill Street between Liberty and Washington Streets shall have the honorary designation of “Esposito Way,” and that any memorial signs which shall reflect the “Esposito Way” honorary designation may be placed at such appropriate locations as shall be approved by the City Engineer.

Approved as to form, _____, 2022

Richard T. Morrissey, Corporation Counsel

**RESOLUTION COMMEMORATING
THE 100TH BIRTHDAY OF DOROTHY M. ROBINSON**

WHEREAS, Dorothy M. Robinson was born on February 13, 1922, and raised in Oakland, Florida; and

WHEREAS, Dorothy married Leroy Robinson on April 8, 1939, and to this union was born one son, Wayne Eric Robinson (Kimberly); and

WHEREAS, Dorothy and Leroy renewed their vows in 1989, on their 50th wedding anniversary, and shared 65 years of married bliss before Roy passed away in 2003; and

WHEREAS, Dorothy's career included employment with the Watervliet Arsenal, Cluett and Peabody, and the State of New York Workmen's Compensation Board, from which Dorothy retired in 1983 after many years of service; and

WHEREAS, Dorothy has been an active member of Bethel Baptist Church for more than 70 years, and has served in many auxiliaries, including Sunday School, Senior Choir, Floral Ministry, Christian Education, Hospitality Ministry, Leaders Council, Susie Lambert Missionary, Retirees Club, and in many leadership capacities. Dorothy was also involved in the arts and crafts activities, and enjoyed assisting in crafts during Vacation Bible School; and

WHEREAS, in her community, Dorothy was a member of the Versatile Club, a women's social group, and was involved in the Order of the Eastern Star for many years; and

WHEREAS, Dorothy has always enjoyed decorating, sewing, traveling, and has a knack for gardening and flowers. Dorothy knows her way around the kitchen. She is quite the cook and is known for her famous Apple Cake and beautiful Jell-O molds; and

WHEREAS, in 2009, Dorothy sold her home on Lavin Court and moved to the Beechwood Retirement community on Burdett Avenue, settled in, became involved as a member of the House Committee, and is the caretaker of the plants on her floor; and

WHEREAS, Dorothy plans to be at Beechwood for many years as longevity runs in her family. Dorothy's mother, Mrs. Mosby, lived to the ripe old age of 103.

NOW, THEREFORE, BE IT RESOLVED, that the Troy City Council pause in its deliberations to recognize the 100th birthday of Dorothy M. Robinson of Troy, New York.

Approved as to form, _____, 2022

Richard T. Morrissey, Corporation Counsel

RESOLUTION IN MEMORY OF MICHAEL A. ESPOSITO

WHEREAS, a community is enriched by the positive participation of citizens in neighborhoods, nonprofit service agencies, and city government; and

WHEREAS, when a citizen of exemplary public service departs, it is fitting for this body to memorialize that person's unique and lasting impact on our beloved city; and

WHEREAS, at the age of 81, Michael A. Esposito of Troy, passed into eternal rest on Friday morning, December 10, 2021, at Samaritan Hospital, surrounded by his loving family; and

WHEREAS, Michael A. Esposito graduated from Catholic Central High School Class of 1958 before pursuing his education at SUNY Albany and The Sage Colleges where he earned a Masters' Degree. He also served his nation in the U.S. Army; and

WHEREAS, Michael was employed by the New York State Library and the RPI Library and volunteered as a member of the Friends of the Troy Public Library. He dedicated his life to research and authored several books including, *Images of America Troy's Little Italy* and *Troy Little Italy Revisited*, that demonstrated his vast knowledge of Troy; and

WHEREAS, throughout his life, Michael was very involved in the Troy community, particularly his neighborhood. He was an original member of various past Little Italy committees and neighborhood groups. At the time of his death, he served as co-facilitator of the current Little Italy Quality of Life Committee, editor and publisher of the Little Italy newspaper, and was a strong proponent of the Historic Hill Street Market; and

WHEREAS, Michael was named "CYO Person of the Year" in 2010 and a "Troy Treasure" awardee by TRIP in 2012 in recognition of his years of dedication to our community. In recognition of his lifetime of contribution to his neighborhood, the Rose Window of St. Mary's Church was lit in his memory; and

WHEREAS, Michael was born in Troy, son of the late Michael and Antoinette Terribile Esposito. He was a communicant of St. Anthony of Padua Church in Troy. Michael is survived by his loving sisters, Nancy (the late Bruno) Russomanno and Carmella (the late Nick) Casale both of Troy. He is also survived by his loving nieces and nephew, Christina (James) Gorman, Gina (Joseph) Gorman, Lucia (Vincent) Ieraci and Nicholas Casale III; and his great-nieces and nephews, Vincent, Alaina, Madeline, Michael and John. Michael is also survived by many friends and colleagues who were inspired by his passion and selfless commitment to the projects he undertook.

NOW, THEREFORE, BE IT RESOLVED, that the Troy City Council, does hereby pause in its deliberations to honor the memory of Michael A. Esposito, who devoted his life to the service of others and made Troy a better place through his exceptional volunteer endeavors; and

BE IT FURTHER RESOLVED, that a copy of this resolution, suitably engrossed, be transmitted to the grieving family of Michael A. Esposito.

Approved as to form, _____, 2022

Richard T. Morrissey, Corporation Counsel

**RESOLUTION APPOINTING
A FOURTH CITY MARSHAL FOR THE CITY OF TROY**

WHEREAS, pursuant to Chapter C, Part 4, Article XII (B) of the City Charter of Troy, the City Council is authorized to appoint as many persons as may be necessary, not exceeding five initially unless a greater number be prescribed by the City Council, to act as Marshals of the City Court; and

WHEREAS, on January 4, 2022, the City Council appointed three City Marshals, Thomas J. Casey, Thomas E. Fox, and Rel Teta; and

WHEREAS, the City Council has determined that there should be a fourth City Marshal to perform the duties prescribed to that officer by the Troy City Court; and

WHEREAS, Robert McDermott is eligible for appointment and well qualified to discharge the duties of a City Marshal.

NOW, THEREFORE, BE IT RESOLVED, that the City Council hereby appoints Robert McDermott as a City Marshal of the City Court of the City of Troy, and he shall hold such office until December 31, 2023, or until a successor shall be appointed, unless he is sooner removed from office in accordance with the provisions of the City Charter.

Approved as to form, _____, 2022

Richard T. Morrissey, Corporation Counsel

ROBERT MCDERMOTT

Objective

To obtain a sales position with potential for growth and advancement.

Profile

- Specialize in the selling of perishable foods to retailers and food service distributors for over 13 years.
- Extensive sales success and training both over the phone and in the field. Building and maintaining accounts totaling over \$2,000,000 worth of business.
- Proven profitability and lasting relationships with buyers, category managers as well as manufacturers and Regional Sales Managers.
- Built and managed a custom designed CRM system from the ground up which was maintained and used as a tool in new client interviews.
- Completed many sales trainings and courses, traveled to manufacturing facilities and learned processes from start to finish.

Professional Experience

Owner, Operator – AJ's Pizzeria

Oct. 2020 – Dec. 2021

- Purchased business in Oct. of 2020 ran business until Dec of 2021 until it was sold to current owner.

General Manager, Deli & Brew

March 2017 – Oct 2020

- In charge of every day tasks of running the business.
- Wrote the schedule and managed over 12 employees on a daily basis.
- Made sure payroll and orders we done.

Retail Account Executive, Infusion Lomac., Latham, NY

Oct 2014 – March 2017

- In charge of total sales process from start to finish for large grocery chains and retailers in Up-State New York.
- Plan and Execute quarterly marketing and Ad plan's.
- Put together in store advertisements as well as promotions working with both the buyers and Regional Sales Managers.

Sales Specialist, Lomac Associates, Inc., Albany, NY

Aug 2007 – Oct 2014

- In charge of sales for both retail outlets and Food Services Distributors.
- Worked with Distributors in putting together marketing plans and budgets. Rode with Distributor sales reps to help sell product to their customers and clients.
- Worked at regional trade shows as well as Distributor sales meetings to present and sell new products.
- Managed and maintained CRM system with weekly sales calls and leveraging to run reports for our customers as needed.

Inside Sales Rep, Lomac Associates, Inc., Albany, NY

Dec 2002 – August 2007

- Placed orders for large customers over the phone. Entered order into Foodmark system and followed thru until product was delivered.
- Reconciled commission statements from our manufacturers as well as keeping track of marketing programs and matching them against deductions.
- Maintained pricing programs per the market with over 12 different distributors, worked with them on shipping and logistic issues. Executed monthly sales reports within the company to reports to manufacturers.

Marketing Bid Coordinator , Collins Engineering Group, East Greenbush, NY.

Dec 2000 – Dec 2002

ROBERT MCDERMOTT

518.369.2670 ~ rob7294@gmail.com
3 Tekakwitha Court Clifton Park, NY. 12065

- Put together proposals using New York State standard forms 255 and 256 as well creating our own custom marketing pages to bid for a job.
- Assisted Engineers is day to day computer work and forms.

Infusion Sales Group – Projects and Successes

- Sold the Golub Corp. (Price Chopper) which is a 133 store chain fresh mussels and clams in the seafood department's of all the stores. Total sales generated - \$1.2 million yearly.
- Built a private label pizza program for Stewarts Shops which is a 332 unit C-Store chain in New York. They now have in stock 3 varieties of pizza which we worked on from the ground up. Total sales Generated - \$800,000 yearly.
- In working with C&S Wholesale who services and distributes to over 1200 grocery stores. I was able to get in 2 new deli turkey items which generated over \$300,000 of sales yearly.

Lomac Associates, Inc. – Projects and Successes

- In the short time working with Casa Imports out of Utica NY. I was able to increase sales by 32%. This included them bringing in and stocking 4 new manufacturers. Working with their sales staff and customers all over the state.
- Implemented a custom built CRM system/database as a way for employee's and management to better track sales performance and how to achieve goals. The program was used successfully to create and generate reports that were needed and requested from customers. Improved the sales efficiency and time management for all parties.
- In working with Reliable Brothers – custom cut meat house, I was able to increase sales over 50% in 2 years time. Worked with and assisted owners & sales reps to get new lines of business that they were unable to achieve before.
- Went out of state to Marsh Supermarkets in Indiana which is a 92 unit grocery store and was successfully able to sell several items to both the meat and bakery departments.

Collins Engineering – Projects and Successes

- Was able to help put together bids and proposals there which allowed us to win over 15 different jobs while at the company.
- Helped the engineers with importing and processing of important photos and documents.

References:

- Ken Stuhlmaker, Owner – Deli & Brew: 518-221-4702
- Mark Duncan, Owner – Sycaway Creamery: 518-461-6773
- Dave Massor, District Sales Manager – US Foodservice: 518-369-4425
- Anthony Snow, Seafood Director – Golub/Price Chopper: 518-505-6605

Education & Certificates

- Associates Degree in Business Marketing, Hudson Valley Community College