

**TROY CITY COUNCIL  
SPECIAL MEETING AGENDA  
January 20, 2022  
7:00 P.M.**

Pledge of Allegiance  
Roll Call  
Presentation of Agenda  
Public Forum\*

**LOCAL LAWS**

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**ORDINANCES**

4. Ordinance Declaring Certain City Owned Personal Property As Surplus And Directing The Office Of The City Comptroller To Sell Or Dispose Of The Surplus Property (Council President Mantello) (At The Request Of The Administration)

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**RESOLUTIONS**

15. Resolution Proclaiming The Month Of February 2022 As Black History Month In The City Of Troy, New York (Council President Mantello, Council Member Gulli, Council Member Ashe-McPherson, Council Member Steele, Council Member Menn)

20. Resolution Appointing A Fourth City Marshal For The City Of Troy (Council President Mantello)

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**\*PUBLIC FORUM**

Due to the COVID-19 crisis and pursuant to NYS legislation S.50001/A.40001, this meeting shall be held remotely via videoconference and live-streamed on the City Council's [YouTube channel](#). Troy residents who wish to comment during the public forum at the beginning of the meeting must have the ability to join the Zoom meeting via computer or phone and will be required to pre-register for the meeting. The link to register for the meeting will be posted at least 24 hours before the meeting on the Council [Agenda and Minutes](#) page. You must register for the meeting by 3 pm on the day of the meeting. Per Council rules, residents have 4 minutes to speak at the beginning of the Meeting regarding agenda items and 3 minutes at the end of the meeting regarding other government issues.

Per the City Council, written comments will not be read aloud at this meeting but will be added to the meeting minutes. Written comments to be added to the meeting minutes should be sent to

[maria.debonis@troyny.gov](mailto:maria.debonis@troyny.gov) and must be received by 3 pm on the day of the meeting. You must include your full name and residential address. Written comments received after 3 pm shall be treated as correspondence and forwarded to the Council for their review.

**ORDINANCE DECLARING CERTAIN CITY OWNED PERSONAL PROPERTY AS SURPLUS AND DIRECTING THE OFFICE OF THE CITY COMPTROLLER TO SELL OR DISPOSE OF THE SURPLUS PROPERTY**

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The City of Troy, convened in City Council, ordains as follows:

- Section 1.** Pursuant to §C-41 (B) (8) of the City Charter, the items of City owned personal property described in the attached memorandum are hereby declared to be surplus, and the City Comptroller, or a designee, is hereby authorized and directed to sell or dispose of the surplus property.
- Section 2.** The surplus property shall be offered for sale “as is” for the highest bid price and on any additional terms and conditions as shall be set by the City Comptroller.
- Section 3.** If there are no bids for any item of surplus property, the City Comptroller is hereby authorized to dispose of the item in a manner appropriate to its value, if any.
- Section 4.** This Ordinance shall take effect immediately.

Approved as to form, \_\_\_\_\_, 2022

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Richard T. Morrissey, Corporation Counsel

**MEMO IN SUPPORT**

The City Comptroller, or a designee, works with the various City departments to identify and dispose of property that is no longer useful. The items on the attached list are no longer useful or are unnecessary for City purposes and should be declared surplus. The items will be offered for sale "as is" to the highest bidder. If there are no bids for an item, The Comptroller is authorized to dispose of the item in a manner appropriate to its value, if any.

**RESOLUTION PROCLAIMING THE MONTH OF FEBRUARY 2022 AS  
BLACK HISTORY MONTH IN THE CITY OF TROY, NEW YORK**

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**WHEREAS**, Black History Month was founded by Dr. Carter G. Woodson, and was first celebrated on February 1, 1926; and

**WHEREAS**, since 1976, Black History Month has become a nationally recognized month-long celebration, held each year during the month of February, to acknowledge and pay tribute to African-Americans and their achievements; and

**WHEREAS**, this month-long celebration commemorates the extraordinary efforts, accomplishments and victories of African-Americans in their long endeavor to develop and promote equal opportunity and social equality throughout the United States; and

**WHEREAS**, Black History Month is a time to celebrate the memory and strength of the spirit of those people of color in our nation's history who triumphed over adversity and rose above their social circumstances to build dignified lives for themselves, and in so doing, left an honorable cultural legacy for those who follow in their paths.

**NOW, THEREFORE, BE IT RESOLVED**, that the Troy City Council commends the African-American community and does hereby proclaim the month of February 2022 as Black History Month in the City of Troy, New York; and

**BE IT FURTHER RESOLVED**, that this month, and throughout the year, we commit ourselves to raising our awareness and appreciation of the histories and cultures of our nation's people of color, and may their American spirit continue to enrich our daily lives.

Approved as to form, \_\_\_\_\_, 2022

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Richard T. Morrissey, Corporation Counsel

**RESOLUTION APPOINTING  
A FOURTH CITY MARSHAL FOR THE CITY OF TROY**

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**WHEREAS**, pursuant to Chapter C, Part 4, Article XII (B) of the City Charter of Troy, the City Council is authorized to appoint as many persons as may be necessary, not exceeding five initially unless a greater number be prescribed by the City Council, to act as Marshals of the City Court; and

**WHEREAS**, on January 4, 2022, the City Council appointed three City Marshals, Thomas J. Casey, Thomas E. Fox, and Rel Teta; and

**WHEREAS**, the City Council has determined that there should be a fourth City Marshal to perform the duties prescribed to that officer by the Troy City Court; and

**WHEREAS**, Robert McDermott is eligible for appointment and well qualified to discharge the duties of a City Marshal.

**NOW, THEREFORE, BE IT RESOLVED**, that the City Council hereby appoints Robert McDermott as a City Marshal of the City Court of the City of Troy, and he shall hold such office until December 31, 2023, or until a successor shall be appointed, unless he is sooner removed from office in accordance with the provisions of the City Charter.

Approved as to form, \_\_\_\_\_, 2022

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Richard T. Morrissey, Corporation Counsel

# ROBERT MCDERMOTT

## Objective

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To obtain a sales position with potential for growth and advancement.

## Profile

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- Specialize in the selling of perishable foods to retailers and food service distributors for over 13 years.
- Extensive sales success and training both over the phone and in the field. Building and maintaining accounts totaling over \$2,000,000 worth of business.
- Proven profitability and lasting relationships with buyers, category managers as well as manufacturers and Regional Sales Managers.
- Built and managed a custom designed CRM system from the ground up which was maintained and used as a tool in new client interviews.
- Completed many sales trainings and courses, traveled to manufacturing facilities and learned processes from start to finish.

## Professional Experience

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### Owner, Operator – AJ's Pizzeria

Oct. 2020 – Dec. 2021

- Purchased business in Oct. of 2020 ran business until Dec of 2021 until it was sold to current owner.

### General Manager, Deli & Brew

March 2017 – Oct 2020

- In charge of every day tasks of running the business.
- Wrote the schedule and managed over 12 employees on a daily basis.
- Made sure payroll and orders we done.

### Retail Account Executive, Infusion Lomac., Latham, NY

Oct 2014 – March 2017

- In charge of total sales process from start to finish for large grocery chains and retailers in Up-State New York.
- Plan and Execute quarterly marketing and Ad plan's.
- Put together in store advertisements as well as promotions working with both the buyers and Regional Sales Managers.

### Sales Specialist, Lomac Associates, Inc., Albany, NY

Aug 2007 – Oct 2014

- In charge of sales for both retail outlets and Food Services Distributors.
- Worked with Distributors in putting together marketing plans and budgets. Rode with Distributor sales reps to help sell product to their customers and clients.
- Worked at regional trade shows as well as Distributor sales meetings to present and sell new products.
- Managed and maintained CRM system with weekly sales calls and leveraging to run reports for our customers as needed.

### Inside Sales Rep, Lomac Associates, Inc., Albany, NY

Dec 2002 – August 2007

- Placed orders for large customers over the phone. Entered order into Foodmark system and followed thru until product was delivered.
- Reconciled commission statements from our manufacturers as well as keeping track of marketing programs and matching them against deductions.
- Maintained pricing programs per the market with over 12 different distributors, worked with them on shipping and logistic issues. Executed monthly sales reports within the company to reports to manufacturers.

### Marketing Bid Coordinator , Collins Engineering Group, East Greenbush, NY.

Dec 2000 – Dec 2002

# ROBERT MCDERMOTT

518.369.2670 ~ rob7294@gmail.com  
3 Tekakwitha Court Clifton Park, NY. 12065

- Put together proposals using New York State standard forms 255 and 256 as well creating our own custom marketing pages to bid for a job.
- Assisted Engineers is day to day computer work and forms.

## **Infusion Sales Group – Projects and Successes**

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- Sold the Golub Corp. (Price Chopper) which is a 133 store chain fresh mussels and clams in the seafood department's of all the stores. Total sales generated - \$1.2 million yearly.
- Built a private label pizza program for Stewarts Shops which is a 332 unit C-Store chain in New York. They now have in stock 3 varieties of pizza which we worked on from the ground up. Total sales Generated - \$800,000 yearly.
- In working with C&S Wholesale who services and distributes to over 1200 grocery stores. I was able to get in 2 new deli turkey items which generated over \$300,000 of sales yearly.

## **Lomac Associates, Inc. – Projects and Successes**

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- In the short time working with Casa Imports out of Utica NY. I was able to increase sales by 32%. This included them bringing in and stocking 4 new manufacturers. Working with their sales staff and customers all over the state.
- Implemented a custom built CRM system/database as a way for employee's and management to better track sales performance and how to achieve goals. The program was used successfully to create and generate reports that were needed and requested from customers. Improved the sales efficiency and time management for all parties.
- In working with Reliable Brothers – custom cut meat house, I was able to increase sales over 50% in 2 years time. Worked with and assisted owners & sales reps to get new lines of business that they were unable to achieve before.
- Went out of state to Marsh Supermarkets in Indiana which is a 92 unit grocery store and was successfully able to sell several items to both the meat and bakery departments.

## **Collins Engineering – Projects and Successes**

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- Was able to help put together bids and proposals there which allowed us to win over 15 different jobs while at the company.
- Helped the engineers with importing and processing of important photos and documents.

## **References:**

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- Ken Stuhlmaker, Owner – Deli & Brew: 518-221-4702
- Mark Duncan, Owner – Sycaway Creamery: 518-461-6773
- Dave Massor, District Sales Manager – US Foodservice: 518-369-4425
- Anthony Snow, Seafood Director – Golub/Price Chopper: 518-505-6605

## **Education & Certificates**

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- Associates Degree in Business Marketing, Hudson Valley Community College